

Marcellus Summit 2011

TGP Stakeholder Outreach Overview



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El Paso Corporation Overview



El Paso Corporation provides natural gas and related energy products in a safe, efficient, and dependable manner.

Tennessee Gas Pipeline

Size

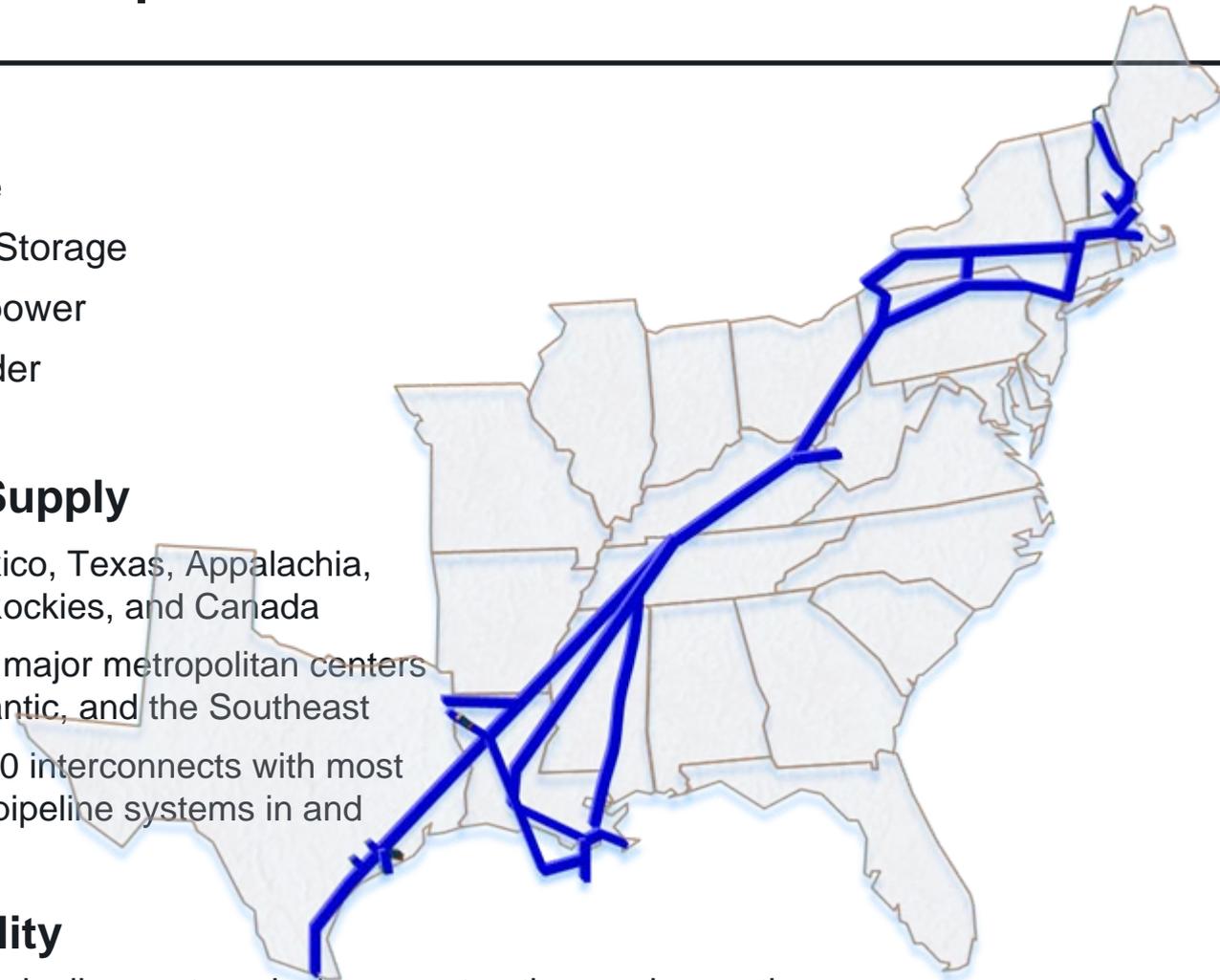
- Over 13,700 Miles of pipeline
- Over 90 Bcf of Working Gas Storage
- 1.4 million certificated horsepower
- Spans from the Mexican border to the Canadian border

Growing Markets and Supply

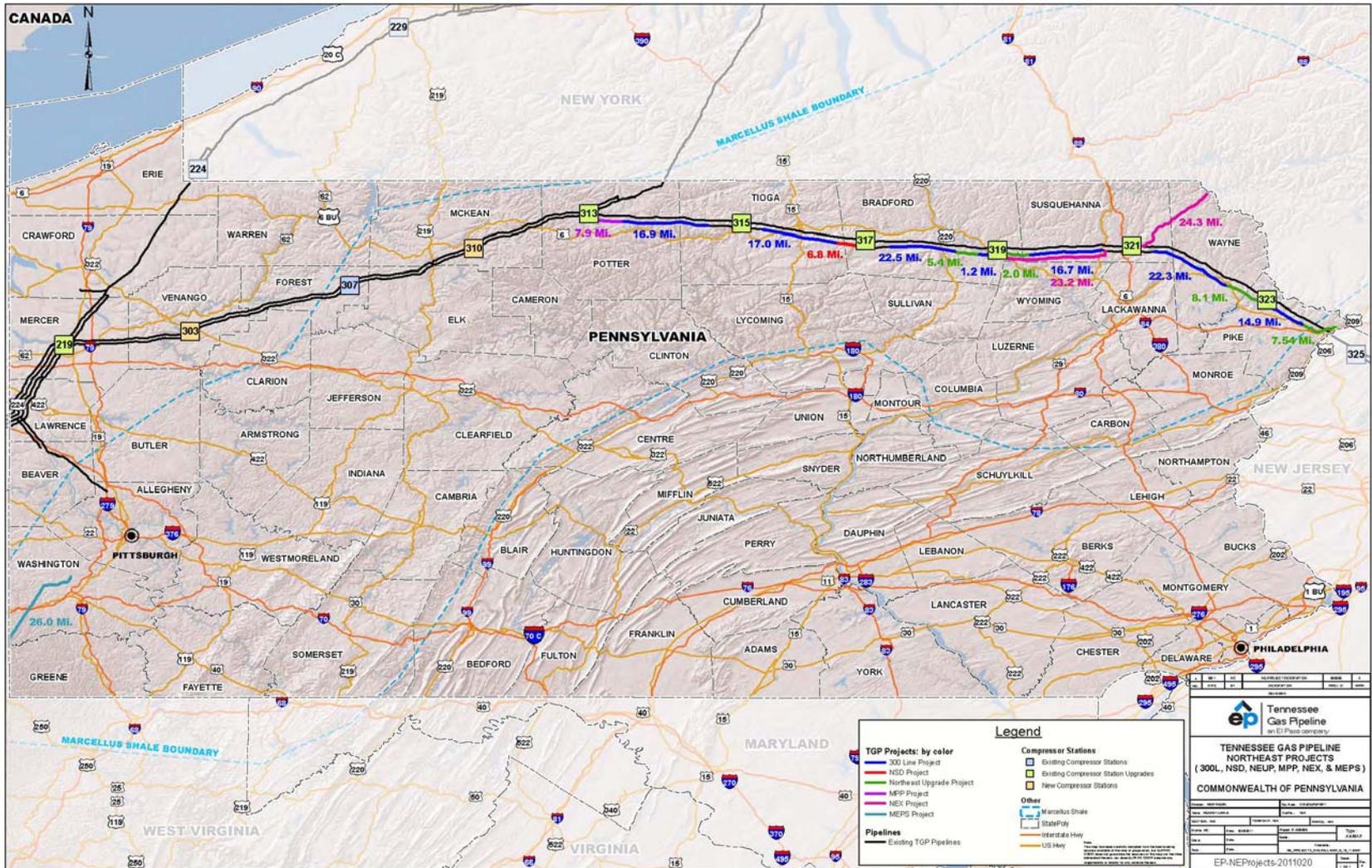
- **Supply Regions:** Gulf of Mexico, Texas, Appalachia, Mid-Continent & Apps Shale, Rockies, and Canada
- **Markets:** Northeast (including major metropolitan centers in NY/NJ and Boston), Mid-Atlantic, and the Southeast
- **Pipeline Interconnects:** >100 interconnects with most major interstate and intrastate pipeline systems in and around TGP's markets

Experience and Reliability

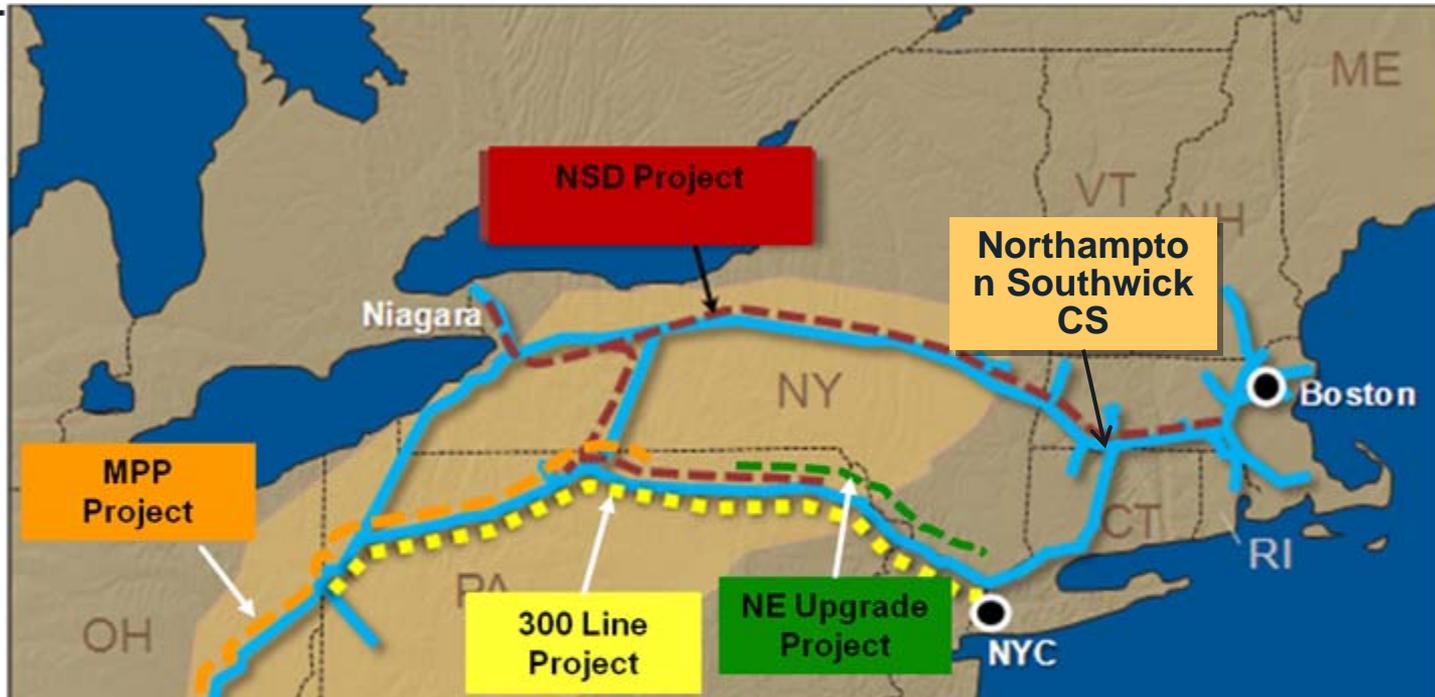
- Over 50 years of experience in pipeline system design, construction, and operation
- Tennessee is prepared to meet the demands of a growing market with the integrity and commitment to service that have made it one of the safest and most reliable pipelines in the United States



TGP Northeast Project Locations



Ongoing Growth Projects in the Northeast

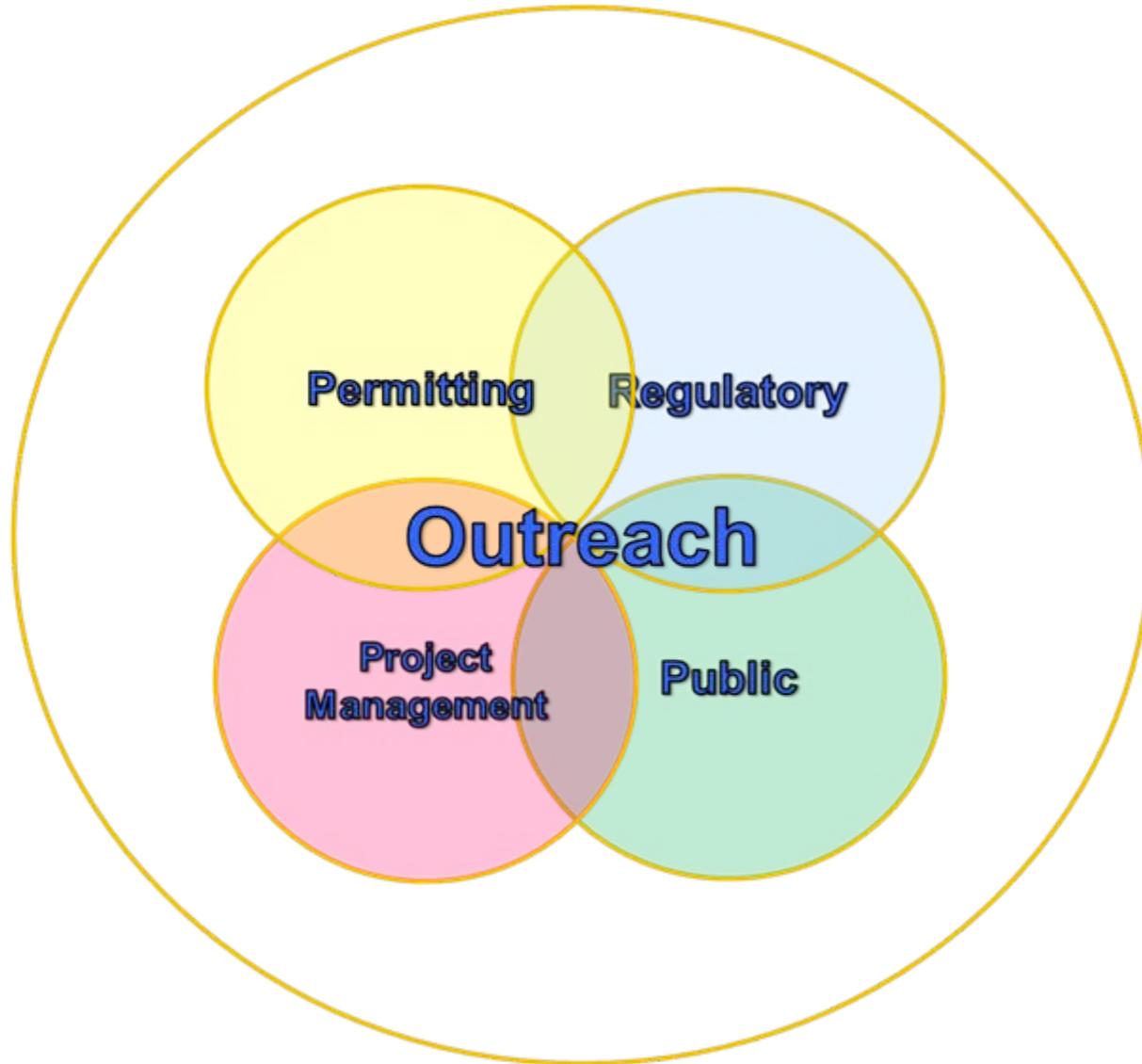


Project	Capacity (Dth/d)	Shippers	30" Pipeline Loop (mile)	New Compression (Hp)	In-Service
300L Project	350,000	EQT Energy	127	55,000	Nov 1, 2011
NSD	250,000	Cabot, Seneca, Anadarko, Mitsui	7	N/A	Nov 1, 2012
Northampton	10,400	Berkshire, Bay State	N/A	2,000	Nov 1, 2012
MPP Project	240,000	Chesapeake, Southwestern	8	N/A	Nov 1, 2013
NE Upgrade	636,000	Chesapeake	40	22,310	Nov 1, 2013

Outreach Goals

- ^ Problem avoidance
- ^ Process expediency
- ^ Relationship solidification
- ^ Successful project

Outreach Relationships and the Successful Project



Win-Win Approach

- ^ Seek to understand local issues and their potential impact on the project
- ^ Organize a pre-project educational campaign
- ^ Promote confidence among stakeholders in the organization and its expertise
- ^ Listen to stakeholder concerns
- ^ Respond promptly to all inquiries and concerns
- ^ Provide continual education and informative sessions
- ^ Pursue “Good Neighbor” approach

Internal Collaboration

^ Create a project team

→ Commercial

→ Engineering

→ Regulatory/Legal

→ Environmental

→ Right-of-Way

→ Government Affairs

→ Public Relations

→ Field Operations

^ Determine key messages

^ Develop Public Information Plan

^ Local benefits

Internal Collaboration

- ⤴ Develop project overview and general information materials
- ⤴ Complete Community Communications training
- ⤴ Designate representatives to communicate with stakeholders
- ⤴ Implement stakeholder meetings tracking sheet
- ⤴ Draft public notifications early and route for accuracy

External Consultation: Community Relations

- ▲ Political reconnaissance
 - Start early, keep current
- ▲ Speak with local, state, and federal officials
- ▲ Consult with affected landowners
- ▲ Meet with community leaders and special interest groups
- ▲ Contact and inform media
- ▲ Communicate openly with interested parties

External Consultation: Community Relations

- ^ Notify stakeholders of planned open houses
- ^ Hold open house meetings for stakeholders including residents, local officials, affected communities, and media
- ^ Look for creative solution to resolve issues
- ^ Hold periodic follow-up meetings with all stakeholder groups
- ^ Keep FERC informed of Outreach efforts
 - Win-Win

Educational Material

- ^ Community information packets
 - Project summary
 - Location map
 - Company description
 - Safety information for landowners, public officials, and others
 - Toll free number
- ^ Project specific video
- ^ Project web site
- ^ Public awareness brochures
 - Inside a natural gas compressor station
 - Safety first
 - Emergency Response
- ^ Dig safely material
- ^ FERC documents

Educational Material

- Websites (i.e.- <http://www.northeastupgradeproject.com/>)
- Web Ads to direct stakeholders to project website
- Social media
- Print materials for mailings and open houses



El Paso Stakeholder Outreach Components

- ^ Win-Win approach
- ^ Internal collaboration
- ^ External consultation
- ^ Educational materials
- ^ Lessons learned—After Action Review

FERC's Stakeholder Document

^ Title:

“Ideas for Better Stakeholder Involvement In the Interstate Natural Gas Pipeline Planning Pre-Filing Process” - Available at www.FERC.gov

^ Audience:

→ All stakeholder groups

^ Purpose:

→ Explains rights and recommends company outreach

Stakeholder Outreach Explained

